



October 2011

TO: Kirsch Drapery Hardware Distributors  
**Regarding 2012 Kirsch DDH product discontinuations**

This memo is to inform you that we have labeled products for discontinuation on April 15<sup>th</sup>, 2012. An overview summary of these discontinuations is below. In most cases, these products are likely not stocked items but in the spirit of partnership this list is something we wanted to announce to our customer base with six months of notice as a courtesy. Please note that the bulk of our discontinued SKUs will be from the Buckingham collection. This program is being trend-refreshed in 2012 when we will introduce several new hand-painted finishes and classic designs to this custom decorative drapery hardware program.

Collection	Part #	Part Description	Finish Code	Finish Description	Planned Discontinuation Date
Buckingham	CWB103	Lantern in Leather with Filigree insert Finial Pair	all	-	4/15/2012
Buckingham	CWB104	Lantern with antique mirror panels Finial Pair	all	-	4/15/2012
Buckingham	CWB105	Lantern in Leather with antique mirror panels and Filigree insert Finial Pair	all	-	4/15/2012
Buckingham	CWB106	Sophisticate Finial Pair	all	-	4/15/2012
Buckingham	CWB109	Paisley Ball Finial Pair	all	-	4/15/2012
Buckingham	CWB111	Folded Leaf Finial Pair	all	-	4/15/2012
Buckingham	CWB113	Waves Finial Pair	all	-	4/15/2012
Buckingham	CWB114	Leaf Lamp Finial Pair	all	-	4/15/2012
Buckingham	CWB224	Cone Flower Finial Pair	all	-	4/15/2012
Buckingham	CWB225	Floral Urn Finial Pair	all	-	4/15/2012
Buckingham	CWB906	Hobnail Finial Pair	all	-	4/15/2012
Buckingham	ACA301	Shell Decorative Bracket and Scarfholder	all	-	4/15/2012
Buckingham	ACA302	Small Traditional Decorative Bracket and Scarfholder	all	-	4/15/2012
Buckingham	CWB325	Lion Decorative Bracket and Scarfholder	all	-	4/15/2012
Buckingham	CWB326	Elephant Traditional Decorative Bracket and Scarfholder	all	-	4/15/2012
Buckingham	CWB922	Regal Holdback Pair	all		4/15/2012
Buckingham	All	All Parts in this Finish	859	Crackle	4/15/2012
Buckingham	All	All Parts in this Finish	860	Wicker	4/15/2012
Buckingham	All	All Parts in this Finish	861	White Cloud	4/15/2012
Buckingham	All	All Parts in this Finish	862	Red Gold	4/15/2012
Buckingham	All	All Parts in this Finish	864	Gold Leaf	4/15/2012
Mix & Match	73290	Frosted Swirl Finial Pair	999	Alternative Media	discontinued (see 5/25/11 memo)
Workroom	1615	Fabric Covered Lead Sew-on Weights	025	White	4/15/2012
Workroom	1615-1	Sew-on Weights	025	White	4/15/2012
Workroom	1616	Covered Sew-on Weights	025	White	4/15/2012
Bulk	6619R	Continental Curtain Rod Support 2-1/2-3-1/2"	025	White	4/15/2012



Décor



		Clearance			
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The rest of the Kirsch Decorative and Basic Drapery Hardware programs remain unaffected at this time.

Thank you for your support of the Kirsch brand!

Sincerely,

Channel Marketing  
Newell Rubbermaid – Décor GBU

